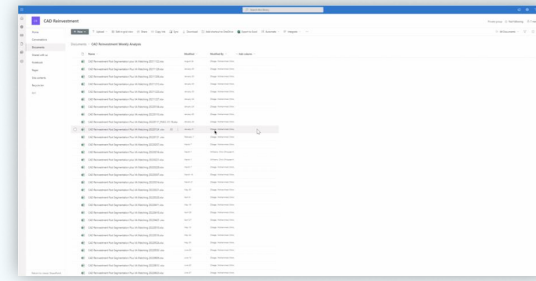
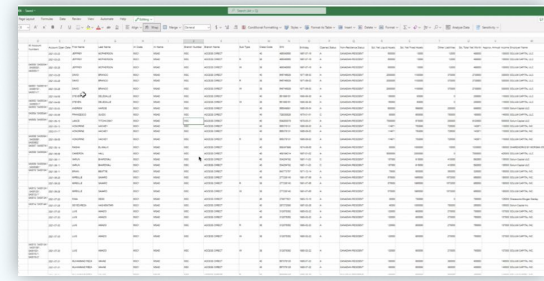


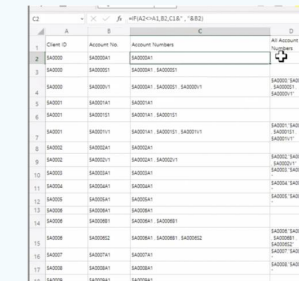
Excel/Sharepoint



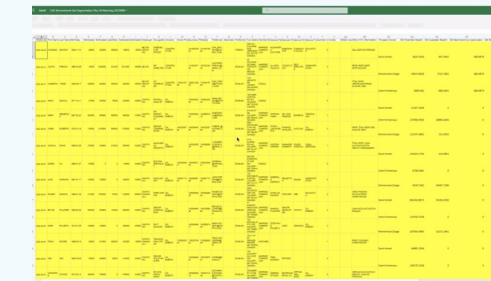
Get "Account Opening Report" report from canaccord on a weekly basis from secure folder



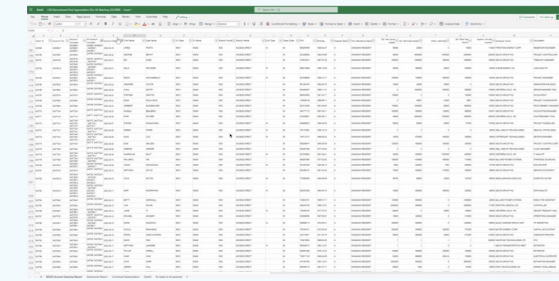
Open Report in Excel



Add a column to concatenate all the account numbers together and another to bring all the accounts together. Filter out the blanks in "All Account Numbers" to have data needed for the week.



Add a column to concatenate all the account numbers together and another to bring all the accounts together. Filter out the blanks in "All Account Numbers" to have data needed for the week.

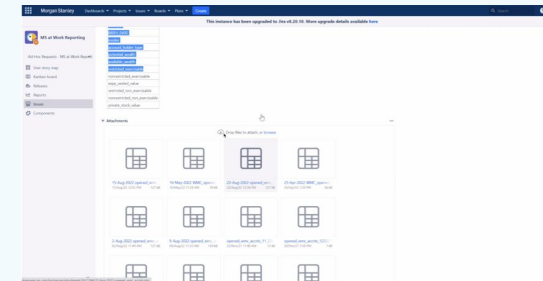


Add a column to concatenate all the account numbers together and another to bring all the accounts together. Filter out the blanks in "All Account Numbers" to have data needed for the week.

Pain Point

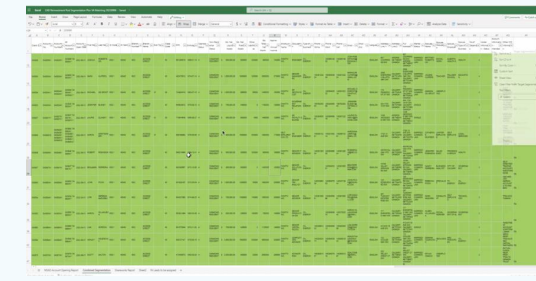
Have to manually consolidate the data

JIRA

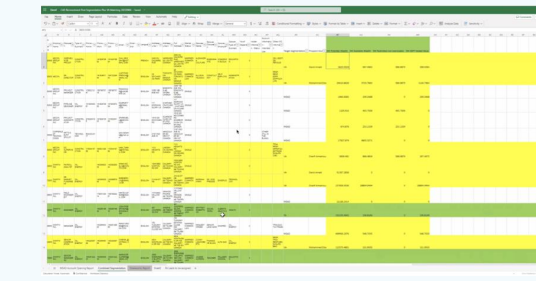


Download Shareworks data (which is being delivered through JIRA)

Excel/Sharepoint



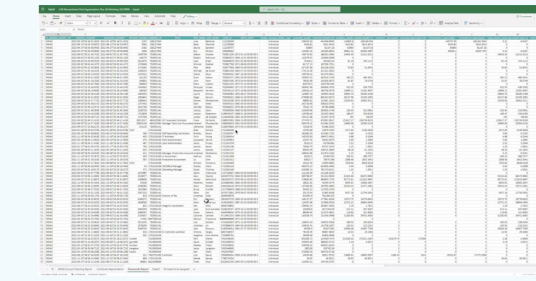
Do VLookup of Data



Consolidate/Marry data using the Client ID



See which client goes where to assign by liquid asset as MSAD (< \$50K), VA (\$50K-\$499K), FA > \$500K

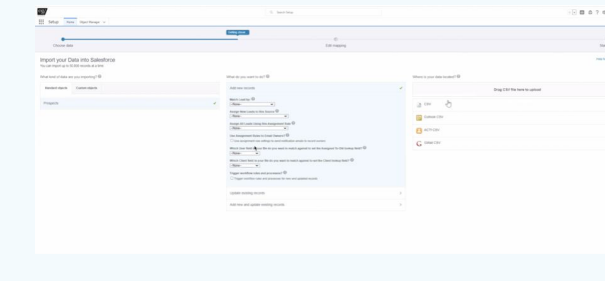


Output data to new custom excel

Pain Point

Have to manually marry data from separate excels

Salesforce



Upload to Salesforce

Opportunity

We can support this data to be massaged, cleaned and married to user's desire that can be customized and viewed on the UI